



KEVIN S. KISTEN

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EXECUTIVE PROFILE

Senior healthcare executive and pharmacist with over 20 years of leadership experience across retail pharmacy, wholesale pharmacy, managed care, and owner-led healthcare businesses. Proven capability in business unit leadership, financial management, regulatory compliance, stakeholder engagement, and organic growth. MBA-qualified with strong data-driven and systems-based decision-making experience.

LEADERSHIP COMPETENCIES

- Business unit strategy and execution
- Financial management, budgeting, and viability assessment
- Stakeholder relationship management
- Regulatory compliance and Good Pharmacy Practice
- Market penetration and brand positioning
- People leadership and performance management
- Governance, risk, and operational controls
- Digital systems adoption and data analytics

CAREER HISTORY

Pharmacy Manager – Clicks Retailers (2021 – Current)

Full operational, financial, and compliance leadership of a high-volume retail pharmacy. Awarded Pharmacy Manager of the Year – Coastal East. Responsible for market penetration, stakeholder engagement, budget management, and Good Pharmacy Practice compliance.

Sole Owner & CEO – Medikist Pharmacies (2002 – 2021)

Founder-led healthcare business with full accountability for strategy, finance, compliance, and growth. Led pharmacy registration, SOP development, quality assurance, HR management, and stakeholder partnerships.

Managing Director – Group Dynamics (Wholesale Pharmacy) (1999 – 2002)

Executive leadership of procurement, logistics, telesales, and data management teams. Managed 50+ employees across multiple operational divisions.

Pharmacy Procurement Head – Medicross (1997 – 1999)

Regional procurement leadership role with responsibility for formulary development, managed healthcare initiatives, and cost optimisation.

EDUCATION

MBA (Finance & Investment Management) – Mancosa

Bachelor of Pharmacy (BPharm) – University of the Witwatersrand

SYSTEMS & GOVERNANCE EXPOSURE

- SAP
- Power BI
- Marconi, LEAP, Unisolve, Propharm, Pharmassist, Easy Scripts
- Good Pharmacy Practice (GPP)
- Quality Assurance and GMP exposure